

Business Transformation Manager (w/m/d)

38,5 h/W in Graz

Would you like to be at the interface between business and research and support and advise customers on our services? Are you looking for a challenging job in the field of AI and Data Science? Are you passionate about setting up and coordinating new project portfolios?

If so, we look forward to getting to know you!

YOUR TASKS:

- Implementing, redefining and developing existing project portfolios
- Sales responsibility for AI research projects
- Existing customer care and building a new customer network
- Initial contact with clients through the participation and organisation of workshops, networking events, etc.
- Advising clients on future and new project fields
- Supporting new customer projects from the initial contact to the signing of the offer and project coordination
- Supporting the transfer of scientific results to the industry
- Recognition of market potentials and transfer of industrial needs into scientific project work
- Working at the interface between our business and research areas for business planning, market assessment and generating new project opportunities

We look forward to your application at career@know-center.at.

We are required by law to specify the minimum gross salary according to the collective agreement, which is for the full-time position (38.5h/week) a minimum EUR 3.950,00 gross per month (14 times per year). Depending on qualifications and experience we are willing to pay a higher salary (up to EUR 5.000,00) in line with the market.

YOUR QUALIFICATIONS:

- University degree in economics or business administration or similar
- 5 years of experience in customer relationship management or business development
- Working experience in an international research environment would be of advantage
- Determination, independence and excellent communication skills
- Service orientation and solution competence
- Digital know-how
- Willingness to travel (approx. 10% of working time)
- Very good knowledge of English and German

WE OFFER:

- Excellent work-life-balance, flexible working plan, and home office
- Contribute and work on strategic projects
- The opportunity to actively participate and contribute new ideas
- Innovative, challenging, and diverse tasks
- Dynamic, creative, and multicultural team
- Company team events, health management, public transport voucher and much more
- Exciting possibilities for professional and personal development.



Flexible Arbeitszeit-
modelle & Home-Of-
fice Möglichkeit



Du-Kultur und
informelle
Arbeitsatmosphäre



Modernes &
brandneues
Bürogebäude



Fitness und
Gesundheit am
Arbeitsplatz



Team Events und
Networking
Möglichkeiten



Dynamisches,
kreatives und
multikulturelles Team



Karriere und
Entwicklung